

A2 Taiwan Offshore Fund Market Monthly Review

Report Highlight

- Monthly database since 08/2007 in excel format with over 80 tables split into fixed-income (17), equity (28), balance (15) and money market (23), covering offshore fund market monthly data by fund type, investment area, No. of funds, current and YTD amount in NTD and USD of monthly subscription, redemption, switching in, switching out, net flow and AUM.
- >20 pages Brief Monthly Market Review including Executive Summary
- **Offshore Fund Market Overview** – 1) Past 6-Month AUM & Fund Flow by *Asset Class*; 2) Past 6-Month AUM by Distribution Source; 3) *List of Newly Registered / Pipeline Offshore Fund*
- **Fixed-Income Funds** – Past 6-Month AUM & Fund Flow by Fund Type
- **Equity Funds** – Past 6-Month AUM, Fund Flow By Investment Area / Fund Type
- **Balanced Funds & Money Market Funds** - AUM & Net Flow By Investment Area / Currency
- **Peer Group Analysis** – 1) Asset Structure & AUM of Series, 2) Top-10 Offshore Fund Houses by Aggregate AUM / Equity / Fixed-Income / Balanced, 3) Top-10 Managers with Positive & Negative MoM / YoY AUM Growth

Subscription Information

- 12 Issues per annum, issued by the 25th day of every month
- Annual Subscription **NT\$100,000** or **US\$3,500** (Price excludes 5% VAT for domestic subscribers)
- Price includes database in excel format and presentation soft copy in PDF format



Keystone
Intelligence
基石智庫

Product Code: A2

Taiwan Offshore Fund Market Monthly Update

June 2018

SAMPLE

Table of Contents

I. Overview of Offshore Funds Market	1~8
▪ Taiwan Offshore Fund Market Summary	3
▪ Fund Distribution Breakdown	4
▪ Asset Class Breakdown	5
▪ Fund Approvals and Registrations	7~8
II. Fund Structure	9~21
▪ Fixed-Income Fund - Overview / Asset Breakdown / Fund Flow by Sector	9~11
▪ Equity Fund - Overview / Regional Equity / Country Equity / Sector Equity / Fund Flow	12~19
▪ Balanced Fund – Overview	20
▪ Money Market Fund – Overview	21
III. Peer Group Analysis	22~25
▪ Market Segmentation – AUM Breakdown by Fund & by Asset Class	22~23
▪ Top-10 Players by Asset Class	24
▪ Top-10 Players by AUM, Assets and Expenses	25

Table of Exhibits

1.01	Taiwan Offshore Fund Market Summary	
1.02	Market Breakdown by Distribution Source	4
1.03	Asset Class - AUM Breakdown	5
1.04	Asset Class - Fund Flows Breakdown	6
1.05	New Fund Approval by Asset Class	7
1.06	List of Newly Registered Funds	7
1.07	List of Pipeline Fund Applications	8
2.01	Fixed-Income Funds – Summary	9
2.02	Fixed-Income Funds - AUM by Sector	10
2.03	Fixed-Income Funds - Fund Flows by Sector	11
2.04	Equity Funds - Summary AUM / Fund Flows	12
2.05	Equity Funds - AUM Breakdown by Investment Area	13
2.06	Equity Funds – Regional Equity Breakdown by Region	14
2.07	Equity Funds - Regional Equity Breakdown by Country	15
2.08	Equity Funds - Single Country - AUM Breakdown by Country	16
2.09	Equity Funds - Single Country – Fund Flows Breakdown by Country	17
2.10	Equity Funds – Breakdown by Sector	18
2.11	Equity Funds - Breakdown by Sector	19
2.12	Balanced Funds – Summary AUM / Fund Flows	20
2.13	Money Market Funds – Summary AUM / Fund Flows	21
3.01	Structure & Growth of Offshore Funds – Past 3 Years Data	22~23
3.02a	Top-10 Offshore Fund Houses by Aggregate AUM / Equity / Fixed-Income / Balanced	24
3.03	Top-10 Offshore Fund Houses with Positive & Negative MoM / YOY AUM Growth	25

I. Overview of Offshore Funds Market

Taiwan Offshore Fund Market

- Market Size:** As of 06/2018, Taiwan's offshore fund market consisted of 1,049 offshore funds under 41 master agents with AUM totaling to US\$113,547mn, a decrease of US\$3,068mn (or -2.6% MoM) due to market contraction with minor US\$1.5bn net inflow in 06/2018. On YoY basis, the market size increased by 5.3% or +US\$5.7bn with US\$6.5bn net inflows.

1.01: Offshore Fund Market Summary

Factor	Comparison	Past Months Monthly Data					Past 3 Years Data				
		01/18	02/18	03/18	04/18	05/18	06/18	1Y	2Y	3Y	
AUM	AUM (US\$mn)	120,905	117,979	117,979	117,979	116,614	113,547	107,824	94,098	106,931	
	AUM Change (US\$mn)	3,785	(2,926)	(1,000)	(1,000)	(1,512)	(3,068)	5,723	19,449	6,616	
	AUM % Change	3.1%	-2.4%	-0.7%	-0.8%	-1.3%	-2.6%	5.3%	20.7%	6.2%	
Fund Flows	Gross Sales (US\$mn)	10,871	10,902	10,902	10,902	6,682	6,400	6,407	92,930	173,722	242,189
	Out Flow (US\$mn)	(11,717)	(11,717)	(11,717)	(11,717)	(6,414)	(6,532)	(6,532)	(86,023)	(161,764)	(234,274)
	Net Sales (US\$mn)	(843)	(815)	(815)	(815)	1,443	(14)	(124)	6,907	11,957	7,914
	Retention	-7.8%	-7.8%	-7.8%	-7.8%	21.6%	-0.2%	-1.9%	7.4%	6.9%	3.3%
Currency	NT\$ vs. USD	29.15	29.12	29.12	29.61	29.98	30.50	30.44	32.29	31.07	
	Currency Change	0.00	0.00	(0.11)	0.48	0.38	0.52	0.06	(1.79)	(0.57)	
	% Change	0.0%	-0.3%	-0.4%	1.7%	1.3%	1.7%	0.2%	-5.5%	-1.8%	
Master Agent	Master Agent No.	41	41	41	41	41	41	42	44	44	
	MA No. Change	0	0	0	0	0	0	(1)	(3)	(3)	
Fund	Fund No.	1,045	1,047	1,050	1,051	1,049	1,049	1,046	1,030	1,017	
	Fund No. Chg	0	2	3	1	(2)	0	3	19	32	

(Source: SITCA, SBC)

I. Overview of Offshore Funds Market

Fund Registration – Pipeline

1.07: List of Offshore Fund Pipeline Applications for SITCA / SFB Approvals

Application Date	Master Agent	Fund Name	Asset Class	Number of New Applications	SITCA Review	Result	SFB Approval
06/29/18	UOB SITE	United Income Focus Trust	Fixed-income	1			
06/29/18	Janus Henderson SICE	Janus Henderson High Yield Bond Fund	Fixed-income	1			
06/22/18	Barings SICE	Barings Global Senior Secured Bond Fund	Fixed-income	1			
06/21/18	Nomura SITE	Nomura Funds Ireland - India Equity Fund	Equity	1			
05/31/18	Schroders SITE	Schroder ISF-Global Multi-Asset	Equity	1			
05/30/18	Templeton SICE	Templeton Global High Yield Fund Templeton Shariah Compliant Global S... Fund Franklin European Growth Fund	Fixed-income Fixed-income Equity	3			
05/23/18	Eastspring SITE	Eastspring Asian High Yield Bond Fund	Fixed-income	1	06/27/18	06/27/18	
05/17/18	First SITE	First Emerging Market Local Currency	Equity	9	06/21/18	06/21/18	
04/27/18	AB SITE	AB Emerging Market Local Currency	Fixed-income	1			
04/13/18	BlackRock SITE	BlackRock Global World Equity Fund	Equity	1	05/16/18	05/16/18	
04/09/18	HSBC SITE	HSBC Asia Pacific High Yield Bond Fund	Fixed-income	1	05/08/18	05/09/18	
03/20/18	First SITE	First Emerging Market Equity Opportunities	Equity	1	04/26/18	04/27/18	
03/15/18	Allianz SITE	Allianz Global Multi-Asset Credit	Fixed-income	1	04/17/18	04/20/18	
02/28/18	Pictet SICE	Pictet Asian Equities Ex Japan	Equity	1	03/21/18	03/21/18	
12/28/17	T.Roche	T.Roche Emerging Markets Bond Fund	Fixed-income	1	03/19/18	03/20/18	

(Source: SITCA)

II. Fund Structure

Fixed-Income Funds – Fund Flows

2.03: Fund Flows of Fixed-Income Funds by Sector

Sector	Fund Flow	Past 6 Months Fund Flows						Fund Flows by Years		
		01/18	02/18	03/18	04/18	05/18	06/18	1Y	2Y	3Y
High Yield Bonds	Gross Sales	1,392	881	873	1,086	866	1,079	13,411	33,620	48,054
	Outflow	(1,664)	(1,225)	(1,505)	(1,108)	(1,152)	(1,183)	(11,411)	(32,848)	(51,227)
	Net Sales	(272)	(344)	(632)	(207)	(286)	(104)	(2,968)	772	(3,174)
Emerging Market Debts	Gross Sales	1,724	942	1,341	1,159	957	1,000	15,402	25,484	29,524
	Outflow	(1,000)	(765)	(1,017)	(1,007)	(841)	(693)	(8,779)	(15,526)	(19,680)
	Net Sales	724	177	324	152	116	(64)	6,623	9,958	9,844
Hybrid Bonds	Gross Sales	385	160	1,015	1,202	258	212	3,458	6,654	9,819
	Outflow	(441)	(27)	(1,185)	(164)	(254)	(279)	(3,014)	(5,702)	(8,804)
	Net Sales	(61)	133	(170)	89	4	(66)	444	951	1,015
Investment Grade	Gross Sales	259	111	135	191	118	233	2,594	4,658	6,426
	Outflow	(362)	(13)	(137)	(307)	(116)	(263)	(2,547)	(4,512)	(6,189)
	Net Sales	(104)	98	(2)	(116)	1	(31)	46	146	237
Sovereign Bonds	Gross Sales	11	11	91	66	69	114	1,038	2,150	3,610
	Outflow	(11)	(58)	(80)	(46)	(117)	(114)	(1,172)	(2,573)	(4,181)
	Net Sales	(1)	(47)	12	20	(49)	(0)	(134)	(423)	(570)

(Source: SITCA)

II. Fund Structure

Equity Funds – Regional Equity Breakdown

2.06: Regional Equity Funds - AUM Breakdown by Investment Area (US\$bn)

Investment Area	No. of Funds	AUM Weight	Past 6 Months Monthly AUM						AUM Change (US\$bn)				
			01/18	02/18	03/18	04/18	05/18	06/18	MoM	1Y	2Y	3Y	
APAC ex. Japan	80	30.4%	5,783	5,604	5,579	5,510	5,450	5,390	(370)	(1)	348	(451)	
China and HK	29	23.0%	3,782	3,654	3,600	3,551	3,500	3,450	(282)	628	894	53	
Developed Europe	97	21.8%	4,022	3,863	3,700	3,523	3,350	3,177	(3,622)	(5)	(288)	(1,512)	
Emerging Latin America	15	11.6%	2,479	2,329	2,169	2,016	1,863	1,710	(1,920)	(48)	(337)	(219)	(526)
Emerging Europe	15	6.2%	1,297	1,169	1,049	929	809	689	(1,034)	(22)	(206)	(130)	(233)
Asia Pacific (Include JP)	14	3.2%	614	610	605	600	595	590	(524)	(26)	(67)	(20)	(18)
Others	12	1.6%	330	330	330	322	316	310	(259)	(57)	(1)	(36)	(130)
North America	12	1.3%	200	190	188	198	200	200	(224)	24	(11)	33	(44)
Other EM (eg. ME, Africa)	12	0.8%	173	173	173	172	138	138	(126)	(12)	(30)	(12)	(33)
Australia & NZ	12	0.8%	10	10	11	13	10	10	(10)	0	2	2	5
Sub-total		100%	18,779	18,779	17,759	17,930	17,540	16,594	(946)	(261)	572	(2,889)	

(Source: SITCA)



Keystone
Intelligence
碁石智庫

Contact Information

Donna Chen

Founder & President

Keystone Intelligence Inc. 7F, No. 112 Keelung Road, Sec. 2, Da'an District, Taipei 11073

Tel: (+886-2) 7746-7462 Mobile: (+886) 939-917-321 E-mail : donna.chen@kint.com.tw